# PRODUCE A BREAKTHROUGH IN 2023

Producing a breakthrough in 2023 – whether that means growth, getting back on track with your KPIs, launching a new product line, or entering a new market – is no simple feat. It requires entirely new levels of thinking, planning, leadership, alignment and coordinated action.

This 10-month program is designed to support business leaders, entrepreneurs and their teams to discover a new paradigm for leading, managing and interacting to achieve next-level business results that had previously not been considered achievable.

# **MARCH - DECEMBER, 2023**

**MODULE 1: FOUNDATION** 

MARCH 15-18, 2023

**MODULE 2: FORMULATION** 

**APRIL 12-14, 2023** 

**MODULE 3: EXECUTION** 

JUNE 8-9, 2023

**SEPTEMBER 14-15, 2023** 

**DECEMBER 14-15, 2023** 

#### **LOCATION:**

Virtual - Zoom Video Conference

Space is limited!

Early registration is recommended.

Registration closes on March 8, 2023



Exceeding your 2023 business goals!

# **KEY TAKEAWAYS**

As a participant in this program, you and your team will:

- Select and go to work on creating a breakthrough around a high-priority business goal for 2023 using Vanto Group's proprietary Breakthrough Project Methodology.
- Become proficient in using this methodology, allowing you to create breakthroughs in your organization time and again.
- Be authentically aligned and committed to fulfilling on your selected high-priority business goal.
- Discover and implement new practices and ways of operating that result in entirely new levels of project accountability.

- Develop new skills for leading, communicating and listening that effectively create a culture of trust and collaboration – a breakthrough in team cohesion.
- Create new approaches, solutions and ways of working which are unconstrained by circumstances, practices and past experiences.
- Challenge conventional perspectives and decision-making patterns and develop new tools for producing sustainable breakthrough results with velocity.
- Implement innovative and creative solutions to unexpected breakdowns and roadblocks in the fulfillment of your business goals.

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### PROGRAM STRUCTURE

The program is structured as a series of three modules. Each module includes lecture, inquiry and discussion, practice and exercises, group work, assignments and coaching between sessions. All modules are conducted virtually via Zoom video conference platform.

#### **MODULE 1:**

### **FOUNDATION**

#### TRANSFORM WHO YOU ARE AS A TEAM.

In this 3.5-day workshop, you and your team ("the team") will constitute yourselves as a high-performance team, providing a new access to fulfilling on high-priority business goals for 2023.

The team will have the opportunity to create a breakthrough in:

- The level at which the team naturally collaborates with one another
- · Communication that elicits a new level of effective and committed action
- · Leadership & accountability
- Satisfaction in being at work

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#### **MODULE 2:**

### **FORMULATION**

# SELECT, ALIGN ON AND CREATE A PLAN TO DELIVER ON YOUR HIGH-PRIORITY BUSINESS GOAL.

In this 3-day workshop:

- The team will select and align on a high-priority business goal to go to work on during the program.
- Using Vanto Group's proprietary methodology, the team will formulate a
  project to deliver on their selected high-priority business goal "coming from
  the future". This means creating and thinking from what is possible without
  being constrained by circumstances, practices and past experiences.
- The team will create a set of milestones, measures and specific actions that are a match to deliver on the project.

#### **MODULE 3:**

### **EXECUTION**

#### ACHIEVE YOUR HIGH-PRIORITY BUSINESS GOAL.

In module 3, the team will meet for a series of three 2-day project coaching sessions, plus individual coaching calls between sessions, to:

- Enable the team to identify and resolve breakdowns with velocity. In resolving these breakdowns, the team will have the opportunity to re-assess their project and increase the robustness of their plans.
- Coach the team such that they continue to generate breakthroughs in leadership, accountability and commitment throughout the execution of the project.

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# WHAT OUR CLIENTS SAY

"Thanks so much to the whole Vanto team for your work with our team. I was really unsure of what to expect, but I knew we needed to push the limits to ensure a breakthrough. The program exceeded my expectations and I'm so very glad that we were able to bring our whole leadership team along. I was amazed that such a powerful program could be delivered in an online setting."

- Program Participant, CEO of an Accessibility Services Company

"Early on in the first workshop it was clear that the level of communication and relatedness we had as a team was insufficient for what we were out to create. We left the workshop as a team in authentic communication for the first time ever, ready to take on the future with power. The first three months after the workshop we exceeded our monthly targets, which we hadn't done in 12 months!"

- Program Participant, Owner/Managing Director of Gas & Leisure Products Company "Our outcomes from the Vanto Group program were incredible. We not only met what we considered stretch budgets, we exceeded them. We have set world records for many months in production. Our costs are lower than they were when we started the program, and we were able to improve safety by 50%."

- Program Participant, Senior Vice President of a Mining Corporation

"The Vanto Group initiative is entirely different from other types of training programs. It enabled us to better deal with day-to-day challenges, become more productive and effective, and move our performance to a new level."

- Program Participant, Senior Vice President of a Mining Corporation

"At our private equity firm, our bold commitment to our investee companies is that we cause them to achieve results far larger than they could achieve on their own. Our long-term partnership with Vanto is a key enabler for us in this journey to dramatically and quickly elevate the performance of our investee companies immediately after we become a shareholder. With Vanto's unique coaching framework, our investees dare to declare and commit to outrageously challenging targets for their businesses. Even more importantly, those companies that actively embrace and deploy Vanto's framework actually achieve those very same targets that first occurred to all as outrageous."

- Program Participant, Partner of a Private Equity Firm

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# FROM STRATEGY TO EXECUTION:

Exceeding your 2023 business goals!

# **PRICING**

The price of the program is \$75,000 per organization. Price includes participation for a team of up to 10 people. Additional participants may attend for a cost of \$10,000 per person. Vanto Group offers three payment options:

# OPTION 1 SAVE 20%

Pay in Full Upon Registration

Receive a 20% discount on the program

Payment Date: Amount USD:

Upon Registration \$60,000

No Monthly Payment

Total: \$75,000 \$60,000

### **OPTION 2**

**SAVE 9%** 

\$10K Deposit + Monthly Payments
Receive a **9% discount** on the program

Payment Date: Amount USD:

Upon Registration (Deposit) \$10,000 Monthly from April – Dec. \$6,500

Total: \$75,000 \$68,500

### **OPTION 3**

\$0 Deposit, Monthly Payments Only

Payment Date: Amount USD:

Monthly from Mar. - Dec. \$7,500

Total: \$75,000



### TO REGISTER

### Ready to take your business to the next level?

Register by emailing <a href="mailto:info@vantogroup.com">info@vantogroup.com</a>. A Vanto Group consultant will contact you to complete your registration.

**Space is limited.** To ensure that we are able to dedicate sufficient resources to support each team, this program can accommodate a maximum of seven teams. Early registration is recommended.

Registration closes on March 8, 2023 | Questions? Email info@vantogroup.com